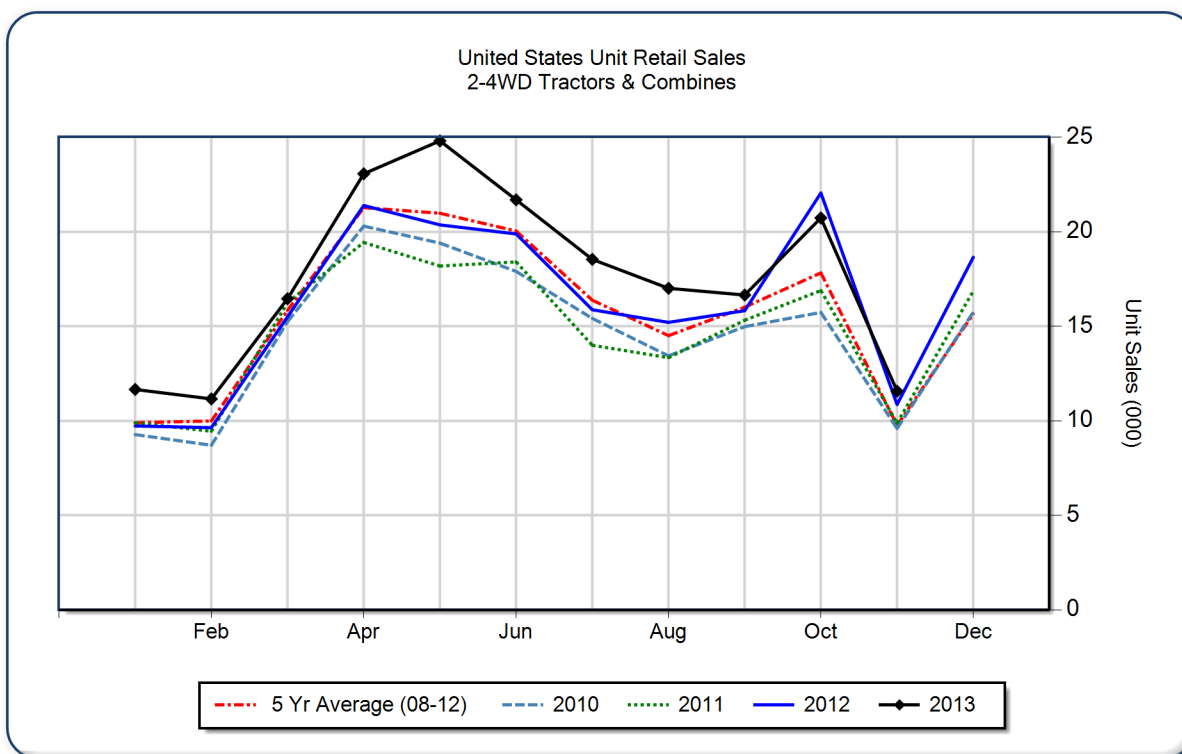


November 2013 Flash Report United States Unit Retail Sales

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	November			YTD - November			Beginning Inventory Nov 2013
	2013	2012	%Chg	2013	2012	%Chg	
2WD Farm Tractors							
< 40 HP	4,799	4,334	10.7	93,909	84,925	10.6	56,720
40 < 100 HP	3,310	3,411	-3.0	50,929	48,517	5.0	28,216
100+ HP	2,292	2,111	8.6	32,934	27,822	18.4	11,434
Total 2WD Farm Tractors	10,401	9,856	5.5	177,772	161,264	10.2	96,370
4WD Farm Tractors	524	492	6.5	6,074	6,167	-1.5	1,636
Total Farm Tractors	10,925	10,348	5.6	183,846	167,431	9.8	98,006
Self-Prop Combines	644	513	25.5	9,487	8,887	6.8	1,649



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

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