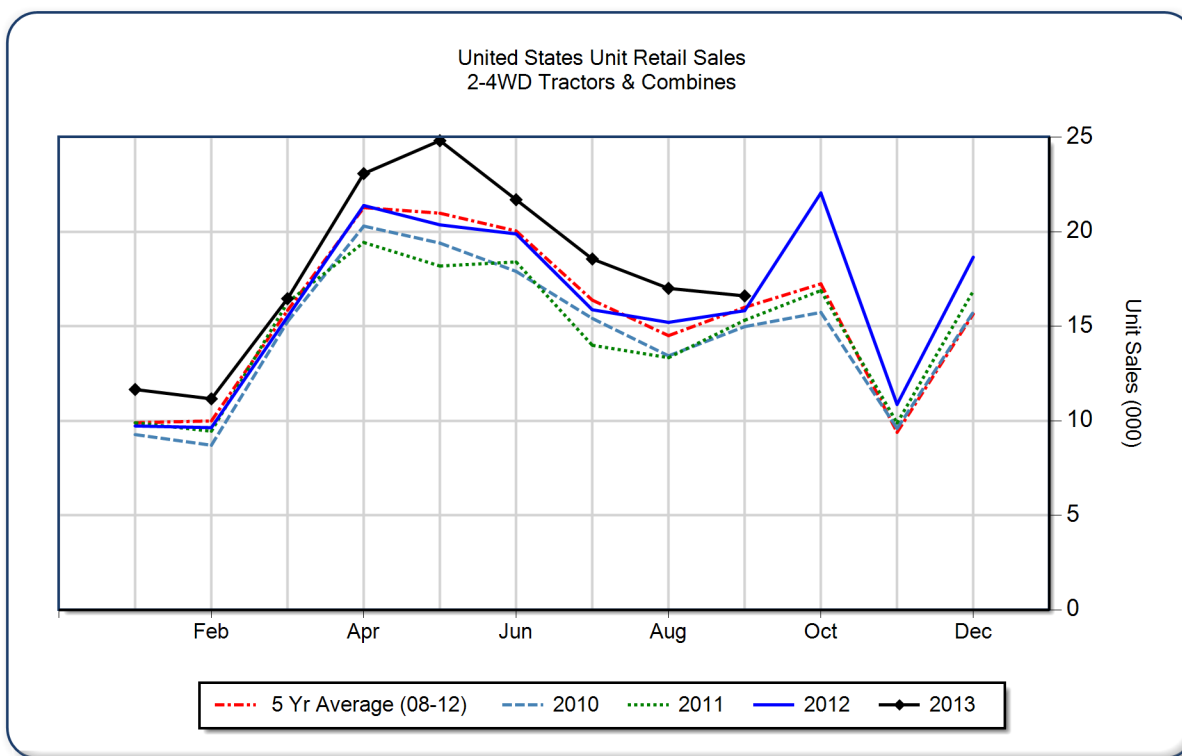


September 2013 Flash Report United States Unit Retail Sales

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	September			YTD - September			Beginning Inventory Sep 2013
	2013	2012	%Chg	2013	2012	%Chg	
2WD Farm Tractors							
< 40 HP	7,640	7,048	8.4	80,925	72,018	12.4	52,045
40 < 100 HP	4,434	4,057	9.3	42,109	39,383	6.9	26,929
100+ HP	2,975	2,694	10.4	25,675	20,903	22.8	12,096
Total 2WD Farm Tractors	15,049	13,799	9.1	148,709	132,304	12.4	91,070
4WD Farm Tractors	528	676	-21.9	4,633	4,493	3.1	1,720
Total Farm Tractors	15,577	14,475	7.6	153,342	136,797	12.1	92,790
Self-Prop Combines	1,028	1,350	-23.9	7,696	6,611	16.4	2,223



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

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