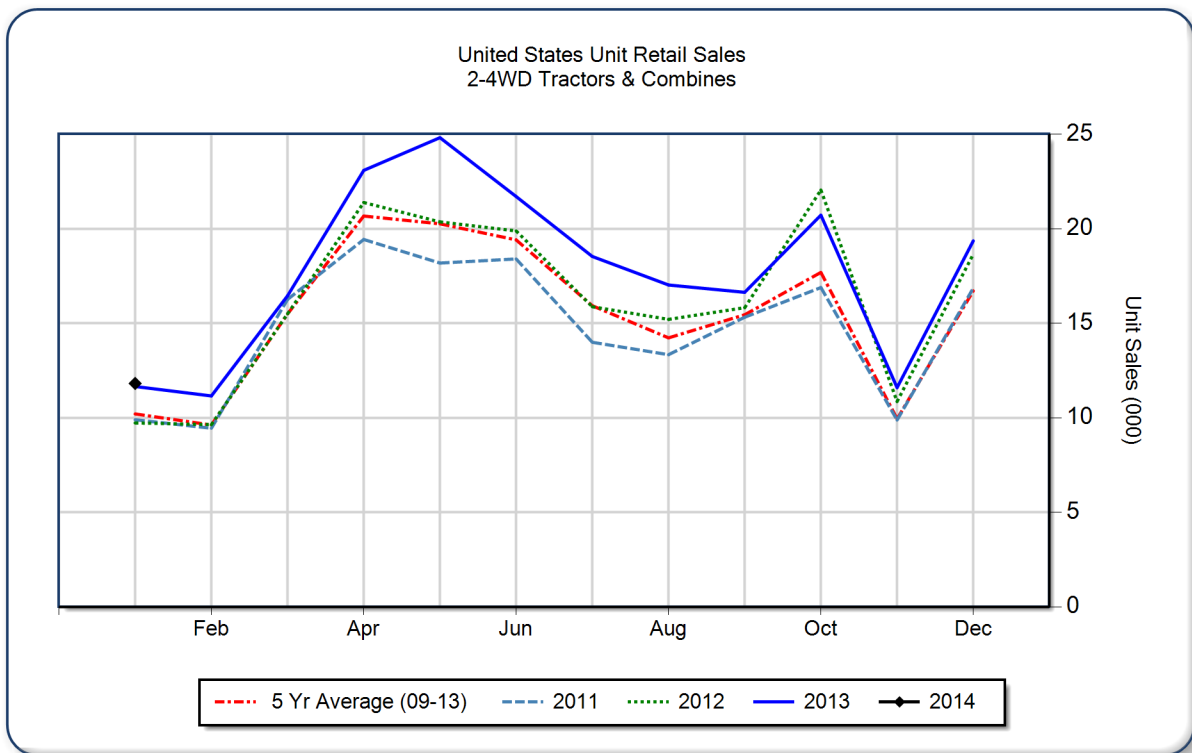




**January 2014 Flash Report
United States Unit Retail Sales**

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	January			YTD - January			Beginning Inventory Jan 2014
	2014	2013	%Chg	2014	2013	%Chg	
2WD Farm Tractors							
< 40 HP	4,024	4,137	-2.7	4,024	4,137	-2.7	61,439
40 < 100 HP	3,658	3,711	-1.4	3,658	3,711	-1.4	28,815
100+ HP	2,940	2,690	9.3	2,940	2,690	9.3	10,832
Total 2WD Farm Tractors	10,622	10,538	0.8	10,622	10,538	0.8	101,086
4WD Farm Tractors	540	574	-5.9	540	574	-5.9	1,620
Total Farm Tractors	11,162	11,112	0.4	11,162	11,112	0.4	102,706
Self-Prop Combines	654	543	20.4	654	543	20.4	1,472



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

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